

## Description

Founded in 2006, One Acre Fund supplies 1 million smallholder farmers with the agricultural services they need to make their farms vastly more productive. Our 8,000+ team is drawn from diverse backgrounds and professions. With operations across six core countries in Africa, we make farmers more prosperous by providing quality farm supplies on credit, delivered within walking distance of farmers' homes, and agricultural training to improve harvests. On average, the farmers we serve harvest 50 percent more food after working with One Acre Fund.

To learn more about our work, take a look at our [Why Work Here](#) blog for more information.

## About the Role

The Forecast and Ordering Associate will be focused on building cross-functional relationships, crafting and delivering strategic infrastructure to support forecasting the demand for products to ensure they can be ordered, delivered and satisfy customers needs. The goal is to strike a balance between having sufficient inventory levels to meet customer needs without having a surplus, while keeping cost low and delivering millions of Kilograms of input to thousands of farming families across Kenya.

## Responsibilities

### Upstream management

- Maintain a constant relationship with the Field operations, retail, marketing, finance and sourcing to understand the demand forecasting drivers.

### Downstream management

- Manage Inventory levels.
- Communicate the product inventory strategies (high runners, new products, substitutions, end life) to the Sourcing Team.
- Support Global Sourcing to strategize how to obtain better COGS prices.
- Tune the forecasts and inventory rules according to the demand and market trends.

## Analysis

- Analyze quantity and financial forecasts.
- Report of forecasts and inventory Goals.
- Guide the S&OP meetings.
- Follow inventory level and improvement plans.
- Guide convergences and divergences versus the Business Plan.

## Qualifications

Across all roles, these are the [general qualifications we look for](#). For this role specifically, you will have:

- Bachelor's Degree, in Business, Supply Chain Management, applied mathematics, systems engineering, or operations management
- 2+ years of work experience in a retail, planning, stock management or similar role
- Broad understanding of logistics, allocation, retail operations, and online

# Forecasting and Ordering Associate

## Hiring organization

One Acre Fund

## Employment Type

Full-time

## Industry

Agriculture

## Job Location

Kakamega, Kenya

## Valid through

16.03.2023

sales.

- Demonstrated leadership experience at work, or outside of work and enthusiasm for learning
- Structured way of working.
- Language: Fluent English required. Knowledge of Swahili or regional Kenyan languages.

### **Job Benefits**

We have a strong culture of constant learning and we invest in developing our people. You'll have weekly check-ins with your manager, access to mentorship and training programs, and regular feedback on your performance. We hold career reviews every six months, and set aside time to discuss your aspirations and career goals. You'll have the opportunity to shape a growing organization and build a rewarding long-term career.

APPLY NOW